



Bellbrook Music Boosters

10July2023

6:30 pm

BHS Library

General Membership Meeting Agenda

Call to Order: Rachele Alban 6:35pm

1st: Laura Harr

2nd: Brett Woeste

Attendance: Appendix A

Welcome:

Approval of the General Meeting Minutes, 01May2023

1st: Laura Harr

2nd: Patty Ball

Approved Unanimously

Old Business:

- **Golf Outing Update**

- We have 9 teams registered, and need 8 more registered.
- 11 or 12 hole sponsors so far
- A few people have done a different sponsorship package that would give them a hole.
- Andy put a practice as a placeholder for the 7th and have the kids work shifts and perform.

- **Derby Finalized**

- Made \$2200 on the Derby Gala
- Want to add The Estate at Sunset Farms as a gold sponsor.

- **Dayton Dragons**

- Received at least 3 or 4 checks.
- So far we've made about \$1600 with 2 outstanding checks.
- Estimate for the year is about \$6100.
- We've done 6 games and we have 4 more games.
- Goal is 10 people per game so we can get a big stand and make more money.

- Laura Harr to call UD concessions to find out more information about possibly doing those games in the Winter.
- **Dine Outs**
 - Chipotle dine out tomorrow, July 11th
 - Kristi Magee is working with Donatos on Feedwire for August.
 - Kristi also has a long list of other places.
- **Icebreaker Feedback**
 - Feedback from another mom was to flip flop the tables to the beginning of the ice breaker.
 - Parents liked the folders.
 - Contact cards were a good idea. Add crafty peeps for next year.
 - Ice cream bars were way better than dishing up ice cream, cheaper, and easier.

New Business

- **Officer's Report**
 - Nothing to report.
- **Treasurer's Report**
 - **Appendix B**
 - Mid year Budget Review
 - Motion to approve budget: Danielle Woeste
 - 2nd: Melissa Richardson
 - Unanimously approved
 - Melissa Richardson made a motion to vote, second Laura Harr, approving tax on golf cart batteries of \$60, \$600 was donated by Sugarcreek Township Union.
 - Unanimously approved
- **Board of Trustees' Report**
 - Alicia and Carrie vetted all contact cards and compared to Charms.
 - Created contact groups for each group so that one board member is in charge of a number of families that they would be the contact for.
 - Avenue of Flags - Troy got a more definitive list of dates and how it works and got one extra route to raise more money.
 - Amazon Affiliate - Andy is going to add it to the hub, there are links for components for kids for band camp and the music boosters get a little kick back.
 - Sponsorship changes - working on changing the way sponsorships work so they aren't so even dependent, but more so corporate sponsorship.
 - Godlove McDonalds \$1000
 - Thad Camp \$500
 - Watson's \$500
 - Amplified \$1000
 - El Toro \$500

- Holiday Inn donated hotel rooms for DCI, 3 upfront, for every 5 rooms they got 3 at a reduced value \$1000 Gold Sponsor
- Simply Decadent \$250

- **Director's Report - Andy Solomon & Barb Siler**

- Appendix C

- **Administrator's Report**

- Nothing to report.

- **Concert Uniforms Chair Needed**

- Need someone to do fittings and wash uniforms
- Snaps may be an option for the tux jackets and pants.
- Laura is going to the Dry Cleaner in town to see if they will donate their services for the concert uniforms.
- Need communication sent out about this.

- **Food Committee - When are we feeding them?**

- Cedar Point - breakfast bag on the bus
- Obetz Regional - lunch and dinner
- Grand Nats - lunch and a snack at night when they come back

- **Beats in the Brook**

- Might have to rent portapotties - still waiting on Rumpke
- Found an announcer
- Need one school to host - all free - no money out of pocket.
- Need to start advertising, announcing, inviting everyone we know, only sold 35 tickets so far.
- Brett spoke to DCI about getting a rental car so that one judge can take all the judges on Sunday morning.
- \$250 for Nick to do all 3 event programs.

- **Euchre Party**

- Laura got access to all the old files and email.
- They made about \$2000 on the Euchre party in the past.
- They ran it in April due to weather concerns so that they didn't have to cancel for weather.
- Laura said the document has all of the info on how much needed and we could move forward with the outline they already have.
- Spring Event - Laura to call the Euchre Club to see about a rental fee and put an estimated budget together.

- **Middle School Band Website Needs Updated**

- Syllabus

- Amy has been trying to update the website as best as she can and trying to condense down the wording.
- Last update was 2016. Andy is going to send Amy the syllabus for the upcoming year so she can update it.

- **Alumni Update Needed on Website**

- The alumni tab has something on the website.
- Amy is looking for ideas of things to put on there.

- **Tag Day Online Option**

- 99 Pledges - Free fundraising app
- Create your own webpage for each kid and can change up so each kid looks the same or it could be personalized.
- Working to increase donations outside of Bellbrook.
- Voting
 - 1st: Melissa Richardson
 - 2nd: Amy Silance
 - Unanimously approved

- **Special Trustee Election**

- Brett Woeste is the accepting nomination.
 - Brett Woeste is officially the trustee voted unanimously.

- **Open Forum:**

- Amy asked about Winter Concert dates to get Poinsettia pick-ups scheduled.

- Nick Falzerano requested to do a 50/50 raffle during the DCI show until the Fall Invitational for the uniform drive.

- Motion to approve 50/50 raffle for uniforms: Laura Harr
- 2nd: Patty Ball
 - Unanimously approved

- **Adjourn:** 8:38pm

- 1st: Kristi Magee
- 2nd: Brett Woeste

Appendix A

Attendance

Rachele Alban

Valerie Hiester

Brett Woeste

Danielle Woeste

Amy Rodenroth

Krisit Magee

Ron Campbell

Laura Harr

Amy Silance

Nick Falzerano

Michaela Kronenberger

Karen Beidelschies

Carol Bird

Andy Soloman

Patty Ball

Melissa Richardson

Absent

Carrie Remhoff

Alicia Miller

Appendix B



Treasurer Report: Through Jun 2023

BOOSTER FUNDS OVERVIEW:

- The boosters provide supplemental monetary support for the music programs. This is above and beyond what is covered by program fees.
- Primary support is for Marching band, IPE (Indoor percussion ensemble) and Winter Guard.

Actual 2023:

Fiscal YTD Revenue:	\$ 64,345.65
Fiscal YTD Expenses:	<u>53,011.16</u>
Fiscal YTD Surplus/(Deficit):	\$ 11,334.49

Expected 2023:

Fiscal YTD Revenue:	\$157,117.13
Fiscal YTD Expenses:	<u>150,134.62</u>
Fiscal YTD Surplus/(Deficit):	\$ 6,982.51

BALANCES*

Assets:		Liabilities:	
Checking	\$60,618.97	Uniform Replacement**	\$13,721.59
Savings	65,149.28	Other Passthrough – NYC, etc.	1,104.75
Total Assets	\$125,768.25	Total Liabilities	\$14,826.34

*Please note the balances section is under construction. Need to investigate for completeness.

**To date, we have paid 50% down payment on the first delivery of uniforms. \$12,075 will be owed when delivered.

Monies Received from Donations/Fundraisers (May-Jun)*

#	Source	Amount
1	Winter Guard school reimbursement	\$5,657.76
2	Spring Flowers	4,043.00
3	Mattress Sale	3,265.00
4	Derby Gala	3,071.00
5	Golf Scramble	2,200.00
6	Dragons concessions	1,636.54
7	Sponsorships	1,625.00
8	Sugar Maple – corn fritter sales	634.00
9	Kroger Community rewards	617.27
10	Avenue of Flags	492.00
11	Dine ins	378.66
12	Amazon Smile	368.55

*Does not include accompanying expenses

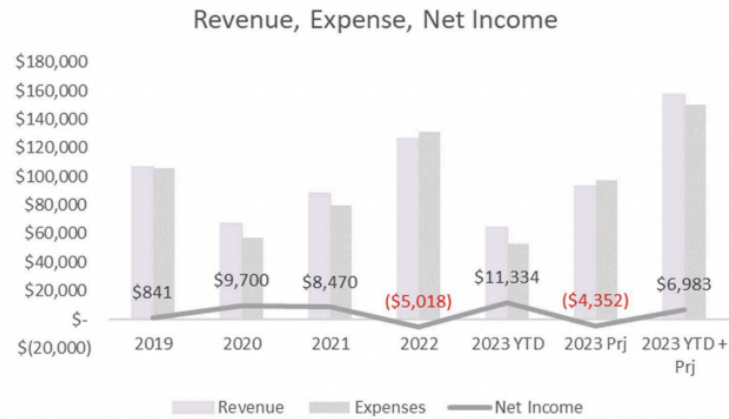
TREASURER ACTIVITIES/NOTES/TO-DO's

#	Status	Description
1	■	Taxes filed
2	■	Guard reimbursement complete
3	■	Mid year budget review – included in this report
4	■	Raise right review completed

Treasurer Report: Through Jun 2023



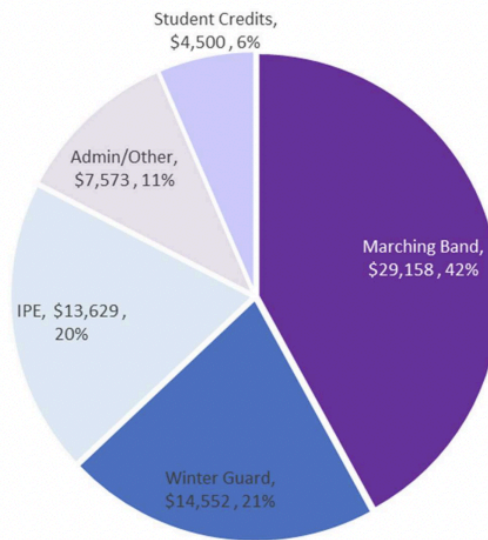
ADDITIONAL INFORMATION



Where does the Money Go?*

Projected for 2023

*Excludes fundraising and invitational expenses. Program expenses are netted with income received from school for reimbursement.
Income and Expense Summary:





Treasurer Report: Through Jun 2023

Items Not Netted:	2019	2020	2021	2022	2023 YTD	2023 Prj	2023 YTD + Prj	2023 Budget
Income:								
Donations	\$7,759	\$15,591	\$19,031	\$4,297	\$8,122	\$3,178	\$11,300	\$11,300
Misc Income Other	3,558	5,475	85	938	654	558	1,212	1,212
Expense:								
Student Credits	(5,095)	(3,526)	(3,349)	(2,328)	(1,057)	(3,443)	(4,500)	(4,500)
General & Admin	(2,817)	(1,725)	(2,949)	(4,300)	(946)	(3,576)	(4,523)	(4,523)
Social/Hospitality	(1,215)	(414)	(298)	(742)	0	(650)	(650)	(650)
Music Programs	(650)	(727)	0	0	0	0	0	0
Food Committee	179	0	(1,005)	(1,121)	(63)	(2,137)	(2,200)	(2,200)
Misc. Fundraising Expenses	0	(300)	0	(175)	0	(200)	(200)	(200)
Items with Income and Expense Netted:								
Marching Band	(\$21,828)	(\$12,978)	(\$18,085)	(\$28,022)	(\$576)	(\$28,582)	(\$29,158)	(\$29,158)
Winter Guard	(18,470)	(8,399)	(19,108)	(16,706)	(10,056)	(4,495)	(14,552)	(14,552)
IFE	(15,112)	(11,415)	(10,294)	(14,286)	(11,248)	(2,381)	(13,629)	(13,629)
DCI Invitational	\$0	\$0	\$0	\$0	\$0	\$375	\$375	\$375
Fall Invitational	11,268	0	2,022	10,977	(450)	9,358	8,908	8,908
Winter Invitational	10,806	8,123	3,068	4,351	3,730	0	3,730	3,730
Golf Outing	0	0	0	11,937	6,550	4,950	11,500	11,500
Dayton Dragons	0	0	0	0	1,637	4,463	6,100	6,100
Social Fundraiser	0	0	0	0	2,221	0	2,221	2,221
Scrip	3,475	6,783	9,587	2,147	1,284	1,716	3,000	3,000
Tag Day	9,357	2,483	9,487	7,662	0	8,132	8,132	8,132
Dine In	2,587	3,053	3,625	4,331	461	3,634	4,096	4,096
Spring Flowers	5,501	(3,822)	7,552	5,632	5,362	0	5,362	5,362
Poinsettias	1,432	3,148	3,738	3,237	(98)	2,962	2,864	2,864
Raffle	296	0	1,050	2,631	822	1,078	1,900	1,900
Mattress Fundraiser	0	0	0	0	3,265	0	3,265	3,265
Avenue of Flags	0	0	0	768	492	508	1,000	1,000
Amazon Smile	382	652	851	834	616	0	616	616
Corn Fritters	453	0	0	801	614	0	614	614
Sprit Wear	0	223	679	359	0	200	200	200
Yankee Candle/Charleston Wrap	1,316	0	637	290	0	0	0	0
Historic (informational)								
Calendars (deleted)	\$ -	\$0	\$0	\$0	\$0	\$0	\$0	\$0
Car Wash	1,060	4,600	0	0	0	0	0	0
Euchre Party	(200)	(253)	441	0	0	0	0	0
Expenses (historic)	(2,062)	2,318	0	0	0	0	0	0
Food Truck Rally (deleted)	0	0	0	0	0	0	0	0
Ford Drive Event	2,085	0	0	0	0	0	0	0
Peeler Cards	1,853	0	0	0	0	0	0	0
Pies	958	0	1,285	1,471	0	0	0	0
Souvenirs	(7)	0	420	0	0	0	0	0
UD Concessions	3,974	808	0	0	0	0	0	0
Winter program Fees (Deleted)	0	0	0	0	0	0	0	0
Yard Signs	0	0	0	0	0	0	0	0
Net Income	\$841	\$9,700	\$8,470	(\$5,018)	\$11,334	(\$4,352)	\$6,983	\$6,983

Budget numbers revised for Jul



Treasurer Report: Through Jun 2023

Budget highlights associated with Jul revisions:

- Received the official marching budget from Mr Solomon. It is as expected, with the only change being an additional \$150 for medical supplies.
- Dragons concessions estimated at \$6,100 for the season
- DCI invitational added. The overall budgeted revenue is lower in part due to sponsorship reporting change. As a rule of thumb, sponsorships will be global to the program and not specific to an event. So, corporate sponsors at various levels would be included in all events.
- Items no longer projected to bring revenue – pies, car wash and Charleston wrap
- Final numbers for mattress and derby gala (social fundraiser) are included
- Need for spend for items that will be reimbursed – golf cart batteries and Earasers
- Quickbook cost increased from \$915 to \$970 to reflect upcoming bill

Uniforms:

First Phase - funded and ordered				
Component	Quantity	Unit Price	Amount	
Cesario Jacket	70	\$ 180	\$	12,600
Cesario Dress Shirt	70	\$ 75	\$	5,250
Cesario Lycra Shirt	70	\$ 45	\$	3,150
Cesario Gauntlet	70	\$ 45	\$	3,150
Total				\$24,150

Still Outstanding				
Component	Quantity	Unit Price	Amount	
Cesario Bib Pants	70	\$ 72	\$	5,040
Cesario Hip Cape	70	\$ 48	\$	3,360
Cesario Hat Wrap	70	\$ 57	\$	3,990
Apollo	70	\$ 38	\$	2,660
Plume	70	\$ 21	\$	1,470
Total				\$16,520

Money on hand for Uniforms

Received to date	\$ 25,797
Spent or earmarked for first phase order	<u>24,150</u>
Money Available	\$ 1,647

Appendix C

DIRECTOR'S REPORT

Monday, July 10th 2023

- Past events:
 - Congrats to cast, crew, and pit on their amazing *Cinderella* musical performances!
 - Congrats to band and choir members 6-12 on their final concerts of the year - lots of hard work went into their amazing progress this year. Thanks to our audience members who came to support!
 - Thanks to Karen Beidelschies and our parent chaperones for their help making the New York trip a success!
 - Thanks to Brett Woeste and our pit crew for all their help transporting equipment and selling water at Graduation!
 - CONGRATULATIONS to our Class of 2023 Music Department SENIORS! We are so proud of all that you've accomplished and can't wait to see what you do next!
 - Thanks to our music booster families who helped organize and present for the Ice Breaker!
- Upcoming events:
 - 2023-2024 Music Department Concert and Event Calendar - dates will be released later this summer!
 - Band Camp - July 24-29
 - DCI Beats in the Brook - July 29
 - Soaring Sounds - August 2nd (look for a schedule adjustment coming soon) - hosting Crossmen Drum and Bugle Corps
 - Saturday, August 5 - Football Meet the Team day - no details yet, afternoon performance
 - Monday, August 7 - Golf Outing - morning performance/student shifts
 - Marching Band Calendar
 - Updates coming soon for Saturday rehearsals in Sept/Oct/Nov - based on stadium calendar
 - Update coming soon for Tag Day #1 and #2 - looking at rescheduling due to conflicts with original dates
 - Marching Band
 - All sections are already hard at work developing their skills and getting prepared for an amazing season!